

AVAILABLE FRANCHISE OPPORTUNITIES (as of 12/15/18)

Availability is listed by Designated Market Area (DMA); actual target cities may vary

E = Represents EXISTING stores for sale

N = Represents NEW store opportunities

MU = Represents MULTI UNITS required for development (minimum of 5 stores)

ALABAMA -Dothan (MU) -Mobile (N) -Montgomery (MU)	ALASKA -No Opportunities (Completely Sold)	ARIZONA -Phoenix (E/N) -Tucson (E) -Yuma (N)	ARKANSAS -Ft Smith (MU) -Jonesboro (MU) -Little Rock (E/N)	CALIFORNIA -Bakersfield (N) -Fresno (E/N) -Los Angeles (E) -Monterey/Salinas (N) -Palm Springs (MU) -Sacramento (E) -San Francisco (E/N) -Santa Barbara (E/N)
COLORADO -Denver (E)	CONNECTICUT -No Opportunities (Not Open Yet For Development)	DELAWARE -No Opportunities (Not Open Yet For Development)	FLORIDA -Ft Myers (MU) -Jacksonville (E) -Orlando (N) -Panama City (MU) -Pensacola (N) -Tampa (MU)	GEORGIA -Albany (MU) -Augusta (MU) -Macon (MU) -Savannah (N)
HAWAII -No Opportunities (Completely Sold)	IDAHO -No Opportunities (Completely Sold)	ILLINOIS -Champaign (E/N) -Davenport (E) -Peoria (N) -Quincy (E/N) -Rockford (N)	INDIANA -Evansville (N) -Indianapolis (E/N)	IOWA -W. Des Moines (N) -Waterloo (N)
KANSAS -Kansas City (E/N) -Wichita (N*) *Newton only	KENTUCKY -Bowling Green (N*) *Glasgow only -Lexington (E/N) -Louisville (E/N) -Paducah (N)	LOUISIANA -Alexandria (MU) -Baton Rouge (MU) -Lake Charles (MU) -Lafayette (MU) -Monroe (MU) -Shreveport (N)	MAINE -No Opportunities (Not Open Yet For Development)	MARYLAND -No Opportunities (Not Open Yet For Development)
MASSACHUSETTS -No Opportunities (Not Open Yet For Development)	MICHIGAN -Flint (MU) -Grand Rapids (N) -Lansing (MU) -Marquette (N) -Traverse City (MU)	MINNESOTA -Minneapolis (E)	MISSISSIPPI -Columbus (MU) -Hattiesburg (MU) -Jackson (MU) -Memphis DMA w/cities located in MS	MISSOURI -Cape Girardeau (N) -Kansas City (E/N) -Springfield (N) -St. Louis (E/N)
MONTANA -Great Falls (N*) *Havre only -Missoula (N*) *Polson only	NEBRASKA -Lincoln (N*) *Hastings only	NEVADA -Las Vegas (E)	NEW HAMPSHIRE -No Opportunities (Not Open Yet For Development)	NEW JERSEY -No Opportunities (Not Open Yet For Development)

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NEW MEXICO -Albuquerque (E/N)	NEW YORK -No Opportunities (Not Open Yet For Development)	NORTH CAROLINA -Charlotte (E/N) -Greensboro (N) -Raleigh (E)	NORTH DAKOTA -No Opportunities (Completely Sold)	OHIO -No Opportunities (Not Open Yet For Development)
OKLAHOMA -Oklahoma City (E/N) -Tulsa (E/N)	OREGON -Salem (E)	PENNSYLVANIA -No Opportunities (Not Open Yet For Development)	RHODE ISLAND -No Opportunities (Not Open Yet For Development)	SOUTH CAROLINA -No Opportunities (Not Open Yet For Development)
SOUTH DAKOTA -No Opportunities (Completely Sold)	TENNESSEE -Chattanooga (E) -Memphis (E/N) -Nashville (E/N)	TEXAS -Abilene (E) -Amarillo (E/N) -Austin (E/N) -Beaumont (MU) -Dallas (E/N) -Houston (E/N) -Midland (N) -San Antonio (N) -Tyler (N) -Waco (N) -Wichita Falls (MU)	UTAH -Salt Lake City (E/N*) *Only new store opportunity is Price	VERMONT -No Opportunities (Not Open Yet For Development)
VIRGINIA -Norfolk (N)	WASHINGTON -Seattle (E*) *Only existing resale availability is Puget Sound area	WEST VIRGINIA -No Opportunities (Not Open Yet For Development)	WISCONSIN -Milwaukee (E)	WYOMING -No Opportunities (Completely Sold)