

**AVAILABLE FRANCHISE OPPORTUNITIES (as of 3/27/19)**

Availability is listed by Designated Market Area (DMA); actual target cities may vary

E = Represents EXISTING stores for sale

N = Represents NEW store opportunities

MU = Represents MULTI UNITS required for development (minimum of 5 stores)

<b>ALABAMA</b> -Dothan (MU) -Mobile (N) -Montgomery (MU)	<b>ALASKA</b> -No Opportunities (Completely Sold)	<b>ARIZONA</b> -Phoenix (E/N) -Tucson (E) -Yuma (N)	<b>ARKANSAS</b> -Ft Smith (MU) -Jonesboro (MU) -Little Rock (E/N)	<b>CALIFORNIA</b> -Bakersfield (N) -Fresno (N) -Los Angeles (E) -Monterey/Salinas (N) -Palm Springs (MU) -Sacramento (E) -San Francisco (E/N) -Santa Barbara (E/N)
<b>COLORADO</b> -Denver (E)	<b>CONNECTICUT</b> -No Opportunities (Not Open Yet For Development)	<b>DELAWARE</b> -No Opportunities (Not Open Yet For Development)	<b>FLORIDA</b> -Ft Myers (MU) -Jacksonville (E) -Orlando (N) -Panama City (MU) -Pensacola (N) -Tampa (MU)	<b>GEORGIA</b> -Albany (MU) -Augusta (MU) -Macon (MU) -Savannah (N)
<b>HAWAII</b> -No Opportunities (Completely Sold)	<b>IDAHO</b> -No Opportunities (Completely Sold)	<b>ILLINOIS</b> -Champaign (E/N) -Davenport (E) -Peoria (N) -Quincy (E/N) -Rockford (N)	<b>INDIANA</b> -Evansville (N) -Indianapolis (N)	<b>IOWA</b> -W. Des Moines (N) -Waterloo (N)
<b>KANSAS</b> -Kansas City (E/N) -Wichita (N*) *Newton only	<b>KENTUCKY</b> -Bowling Green (N*) *Glasgow only -Lexington (E/N) -Louisville (E/N) -Paducah (N)	<b>LOUISIANA</b> -Alexandria (MU) -Baton Rouge (MU) -Lake Charles (MU) -Lafayette (MU) -Monroe (MU) -Shreveport (N)	<b>MAINE</b> -No Opportunities (Not Open Yet For Development)	<b>MARYLAND</b> -No Opportunities (Not Open Yet For Development)
<b>MASSACHUSETTS</b> -No Opportunities (Not Open Yet For Development)	<b>MICHIGAN</b> -Flint (MU) -Grand Rapids (N) -Lansing (MU) -Marquette (N) -Traverse City (MU)	<b>MINNESOTA</b> -Minneapolis (E)	<b>MISSISSIPPI</b> -Columbus (MU) -Hattiesburg (MU) -Jackson (MU) -Memphis DMA w/cities located in MS	<b>MISSOURI</b> -Cape Girardeau (N) -Kansas City (E/N) -Springfield (N) -St. Louis (E/N)
<b>MONTANA</b> -Great Falls (N*) *Havre only -Missoula (N*) *Polson only	<b>NEBRASKA</b> -Lincoln (N*) *Hastings only	<b>NEVADA</b> -Las Vegas (E)	<b>NEW HAMPSHIRE</b> -No Opportunities (Not Open Yet For Development)	<b>NEW JERSEY</b> -No Opportunities (Not Open Yet For Development)

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<b>NEW MEXICO</b> -Albuquerque (E/N)	<b>NEW YORK</b> -No Opportunities (Not Open Yet For Development)	<b>NORTH CAROLINA</b> -Charlotte (E/N) -Greensboro (N) -Raleigh (E)	<b>NORTH DAKOTA</b> -No Opportunities (Completely Sold)	<b>OHIO</b> -No Opportunities (Not Open Yet For Development)
<b>OKLAHOMA</b> -Oklahoma City (E/N) -Tulsa (E/N)	<b>OREGON</b> -Salem (E)	<b>PENNSYLVANIA</b> -No Opportunities (Not Open Yet For Development)	<b>RHODE ISLAND</b> -No Opportunities (Not Open Yet For Development)	<b>SOUTH CAROLINA</b> -No Opportunities (Not Open Yet For Development)
<b>SOUTH DAKOTA</b> -No Opportunities (Completely Sold)	<b>TENNESSEE</b> -Chattanooga (E) -Memphis (E/N) -Nashville (E/N)	<b>TEXAS</b> -Abilene (E) -Amarillo (E/N) -Austin (E/N) -Beaumont (MU) -Dallas (E/N) -Houston (E/N) -Midland (N) -San Antonio (N) -Tyler (N) -Waco (N) -Wichita Falls (MU)	<b>UTAH</b> -Salt Lake City (E/N*) *Only new store opportunity is Price	<b>VERMONT</b> -No Opportunities (Not Open Yet For Development)
<b>VIRGINIA</b> -Norfolk (N)	<b>WASHINGTON</b> -Seattle (E*) *Only existing resale availability is Puget Sound area	<b>WEST VIRGINIA</b> -No Opportunities (Not Open Yet For Development)	<b>WISCONSIN</b> -Milwaukee (E)	<b>WYOMING</b> -No Opportunities (Completely Sold)