

AVAILABLE FRANCHISE OPPORTUNITIES (as of 2/15/20)

Availability is listed by Designated Market Area (DMA); actual target cities may vary

 E = Represents EXISTING stores for sale
 N = Represents NEW store opportunities

ALABAMA -Mobile (N)	ALASKA -No Opportunities (Completely Sold)	ARIZONA -Phoenix (E/N) -Tucson (E) -Yuma (N)	ARKANSAS -Little Rock (E/N)	CALIFORNIA -Bakersfield (N) -Fresno (N) -Monterey/Salinas (N) -Sacramento (E) -San Francisco (E/N) -Santa Barbara (E/N)
COLORADO -Avon (N) -Denver (E) -Glenwood Springs(N) -Rifle (N) -Silverthorne (N)	CONNECTICUT -No Opportunities (Not Open Yet For Development)	DELAWARE -No Opportunities (Not Open Yet For Development)	FLORIDA -Jacksonville (E) -Orlando (E/N) -Pensacola (N)	GEORGIA -Savannah (N)
HAWAII -No Opportunities (Completely Sold)	IDAHO -No Opportunities (Completely Sold)	ILLINOIS -Champaign (E/N) -Davenport (E) -Peoria (N) -Quincy (E/N) -Rockford (N)	INDIANA -Evansville (N) -Indianapolis (N)	IOWA -W. Des Moines (N) -Waterloo (N)
KANSAS -Kansas City (E/N) -Newton (N)	KENTUCKY -Glasgow (N) -Lexington (E/N) -Louisville (E/N)	LOUISIANA -Shreveport (N)	MAINE -No Opportunities (Not Open Yet For Development)	MARYLAND -No Opportunities (Not Open Yet For Development)
MASSACHUSETTS -No Opportunities (Not Open Yet For Development)	MICHIGAN -Grand Rapids (E/N) -Marquette (N)	MINNESOTA -Minneapolis (E)	MISSISSIPPI -Batesville (N) -Corinth (N) -Senatobia (N)	MISSOURI -Cape Girardeau (N) -Kansas City (E/N) -Springfield (N) -St. Louis (E/N)
MONTANA -Havre (N) -Polson (N)	NEBRASKA -Hastings (N)	NEVADA -Las Vegas (E)	NEW HAMPSHIRE -No Opportunities (Not Open Yet For Development)	NEW JERSEY -No Opportunities (Not Open Yet For Development)

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NEW MEXICO -Albuquerque (E/N)	NEW YORK -No Opportunities (Not Open Yet For Development)	NORTH CAROLINA -Charlotte (N) -Greensboro (E/N)	NORTH DAKOTA -No Opportunities (Completely Sold)	OHIO -No Opportunities (Not Open Yet For Development)
OKLAHOMA -Oklahoma City (N) -Tulsa (E/N)	OREGON -No Opportunities (Completely Sold)	PENNSYLVANIA -No Opportunities (Not Open Yet For Development)	RHODE ISLAND -No Opportunities (Not Open Yet For Development)	SOUTH CAROLINA -No Opportunities (Not Open Yet For Development)
SOUTH DAKOTA -No Opportunities (Completely Sold)	TENNESSEE -Chattanooga (E) -Memphis (E/N) -Nashville (E/N)	TEXAS -Abilene (E) -Amarillo (E/N) -Austin (E/N) -Dallas (E/N) -Houston (E/N) -Midland (N) -San Antonio (E/N) -Tyler (N) -Waco (N)	UTAH -Price (N) -Salt Lake City (E)	VERMONT -No Opportunities (Not Open Yet For Development)
VIRGINIA -Norfolk (N)	WASHINGTON -Seattle (E*) *Only existing resale availability is Puget Sound area	WEST VIRGINIA -No Opportunities (Not Open Yet For Development)	WISCONSIN -Green Bay (E) -Milwaukee (E)	WYOMING -No Opportunities (Completely Sold)